



Team Lead Business Management, Northern Germany and Ireland (f/m/d)

for our sites Gronau, Marburg, Muenster and Killorglin (Ireland)

Would you like to make a valuable contribution to the health of patients? And do something really meaningful on your own responsibility? Then we look forward to hearing from you! Excellence beyond manufacturing - that's what we stand for as Aenova, one of the world's leading contract manufacturers and developers for the pharmaceutical industry with 4,000 employees at 15 sites. Our site in Starnberg is the headquarters of the Aenova Group.

Your key responsibilities

- Key role in the implementation of the Business Management cluster structure at Aenova
- Lead the Aenova Business Management teams at our Northern German sites (Gronau, Marburg, Muenster) and Ireland and build up a dedicated team each
- Manage and improve client relationships for all commercial manufacturing clients
- Perform key tasks in the relationship management, new business development, project cost and price definition, commercial proposals, technology transfer and supply agreements, financial and business modelling, GMP & health & safety
- Collaborate with Business Development in managing new business opportunities
- Act as an interface between the production sites and commercial Sales

Your profile

- Relevant degree with demonstrable experience in the pharmaceutical industry, preferably in the finished product operational environment
- Client-facing experience
- Strong organisational abilities, dynamic, self-motivated, pro-active approach to taking on challenging assignments
- Strong project ownership ethic with a "can do" attitude
- Ability to work within and deliver critical timelines
- Outstanding communication skills, fluent in English and German - both in written and spoken
- Willingness to travel within Aenova's European site network
- Home based in the area of responsibility would be an advantage

Your motivation

Are you looking for new challenges in a highly competitive environment? And you want to tackle them creatively and on your own responsibility? Do you prefer a "get-it-done" culture and think in terms of solutions rather than problems? What are you waiting for? We would be happy to explain our corporate benefits in a personal conversation!

[Apply now](#)

If you have any questions, I - Melanie Rümmele / Human Resources - will be happy to help you: [+49 151 57915557](tel:+4915157915557)

