



## Manager Sales Controlling (m/w/d)

for the site Starnberg (Percha), Germany

Would you like to make a valuable contribution to the health of patients? And do something really meaningful on your own responsibility? Then we look forward to hearing from you! Excellence beyond manufacturing - that's what we stand for as Aenova, one of the world's leading contract manufacturers and developers for the pharmaceutical industry with 4,000 employees at 15 sites. Our site in Starnberg is the headquarters of the Aenova Group.

### Your key responsibilities

Join our Corporate Controlling team and play a vital role in driving business performance across our global operations. As part of a collaborative Team, with a strong entrepreneurial drive, you will lead the development of commercial reporting, including financials and KPIs, and provide strategic insights that support the Sales leadership team. This role is based at Aenova's headquarters in Starnberg, with a flexible hybrid working model (3 days in the office, 2 days remote).

- Serve as a key sparring partner for the Sales leadership team, shaping strategic decisions through data-driven insights.
- Lead and enhance the commercial reporting processes, ensuring accurate financial tracking and forecasting across the organization.
- Manage the planning and forecasting process, collaborating closely with Sales to design impactful business cases.
- Conduct big data analyses to evaluate sales performance and product profitability, offering recommendations for improvement.
- Identify opportunities for operational enhancements and take the lead in implementing these initiatives to drive efficiency and performance.
- Continuously improve sales controlling processes, ensuring that underlying data sources are robust and reliable.
- Lead cross-functional projects, managing workstreams and timelines to ensure successful implementation and alignment across geographies.

### Your profile

- Degree in Business Administration, Engineering, or a related field.
- Experience in controlling, ideally within sales controlling in a multinational manufacturing environment or as a management consultant.
- Proven ability to communicate and present effectively to senior management, with a track record of implementing best-in-class controlling tools.
- Strong proficiency in MS Office and ERP systems (SAP preferred), with experience in Power BI considered an advantage.
- Excellent written and spoken German and English skills.
- Outstanding analytical abilities, with extensive experience in performing big data analyses and deriving actionable insights.
- A can-do attitude with a keen attention to detail and the ability to work through complex challenges.

### Your motivation

Are you looking for new challenges in a highly competitive environment? And you want to tackle them creatively and on your own responsibility? Do you prefer a "get-it-done" culture and think in terms of solutions rather than problems? What are you waiting for? We would be happy to explain our corporate benefits in a personal conversation!

Apply now

If you have any questions, I - Marius Kraus / Human Resources - will be happy to help you: [+49 170 7454761](tel:+491707454761)

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Aenova Holding GmbH • Member of the Aenova Group • Berger Straße 8-10 • 82319 Starnberg (Percha)